

## Strategic Review Analysis of the Care Home Market

### Appendix 1: additional data

#### Demand and supply

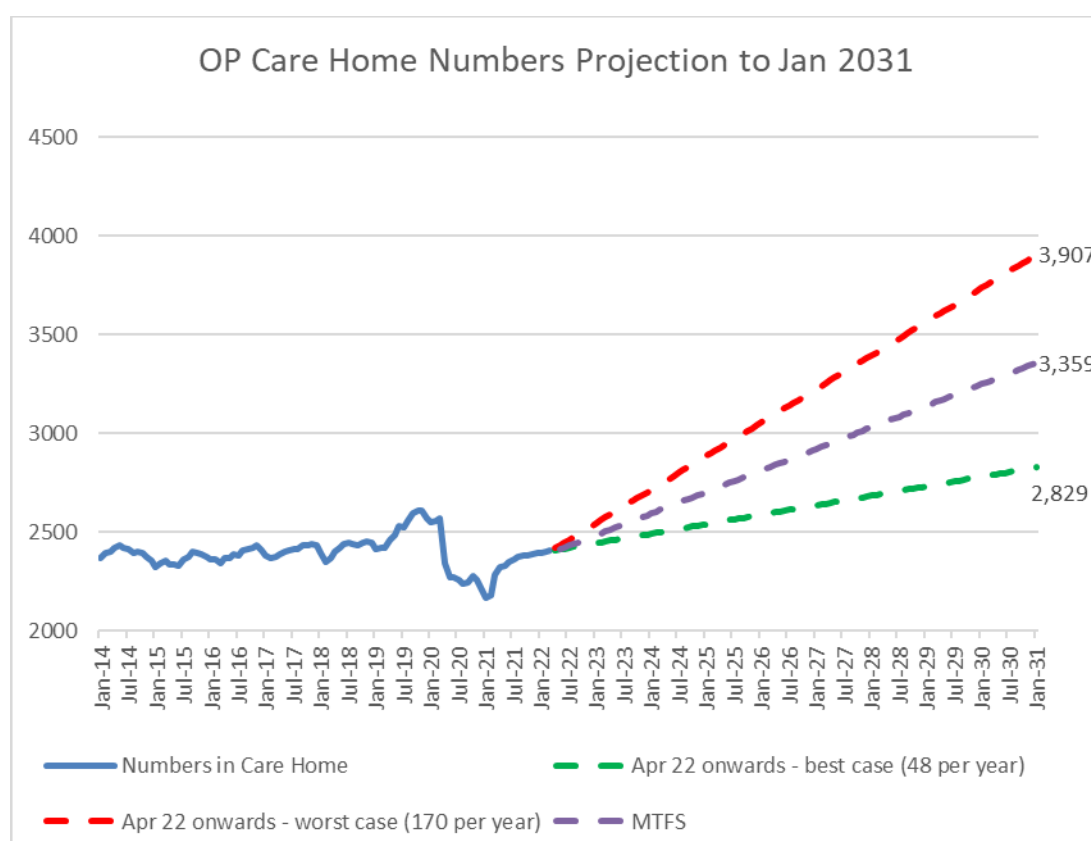
1. Prior to Covid-19 the number of funded placements in care homes had remained broadly constant with around 110 placements ending and starting each month.
2. There was a 23% reduction in new residential placements made in 2020/21 when compared to the previous year, and a 29% reduction in new nursing placements. This was as a result of the impact of the Covid-19 pandemic and changes in the way that the NHS sourced temporary placements for people leaving hospital.

*Table 1: Long-stay care home placements by lot and contract type as at 4<sup>th</sup> June 2021*

	19/20 – new placements made			20/21 – new placements made			All SCC funded placements regardless of start date		
	Individual placements	BBB	Total	Individual placements	BBB	Total	Individual placements	BBB	Total
Lot 1 – Residential Older People	193	0	193	136	6	142	408	5	413
Lot 2 – Residential Dementia	439	0	439	337	12	349	830	12	842
Lot 3- Residential Physical Disability	4		4	3		3	36		36
Lot 4 - Residential Learning Disability/ Autistic Spectrum Disorder	27		27	20		20	430		430
Lot 5 – Residential Mental Health	13		13	5		5	85		85
<b>Residential Total</b>	<b>676</b>	<b>0</b>	<b>676</b>	<b>501</b>	<b>18</b>	<b>519</b>	<b>1789</b>	<b>17</b>	<b>1806</b>
Lot 6 – Nursing Older People	234	37	271	119	49	168	332	62	394
Lot 7 – Nursing Dementia	308	34	342	208	57	265	527	53	580
Lot 8 - Nursing Physical Disability/ Sensory Impairment	4		4	3		3	35		35
Lot 9-Nursing Learning Disability/ Autistic Spectrum Disorder-	3		3	3		3	26		26
Lot 10 – Nursing Mental Health	14		14	12		12	81		81
<b>Nursing Total</b>	<b>563</b>	<b>71</b>	<b>634</b>	<b>345</b>	<b>106</b>	<b>451</b>	<b>1001</b>	<b>115</b>	<b>1116</b>
<b>TOTAL</b>	<b>1,239</b>	<b>71</b>	<b>1,310</b>	<b>846</b>	<b>124</b>	<b>970</b>	<b>2,790</b>	<b>132</b>	<b>2,922</b>

3. New placements are now increasing and is now around 114 on average per month in the last 6 months. This increase is partly as a result of a number of NHS temporary placements transferring to social care.
4. Ongoing demand is expected to result in a net increase of between 48 and 170 placements per year. The Council's model has been revised to take into account this demand projection. Figure 1 models future demand for care home placements based on this projection.

Figure 1: Future projection of Council funded older people care home placements



## Quality

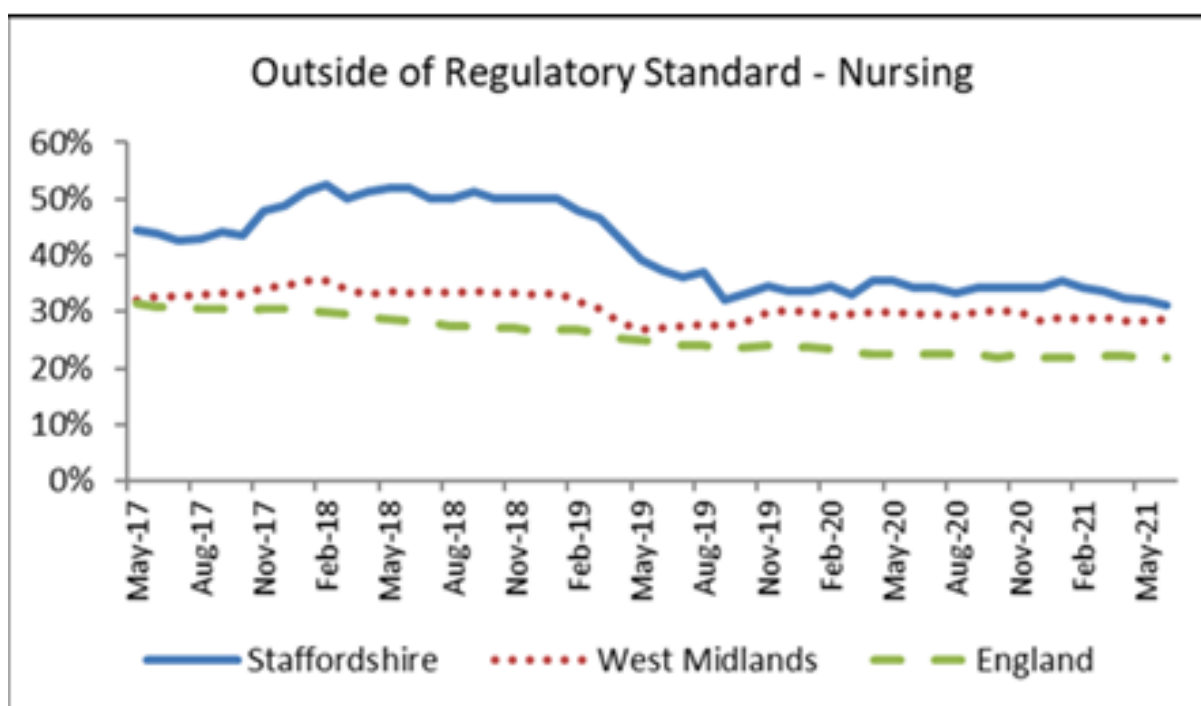
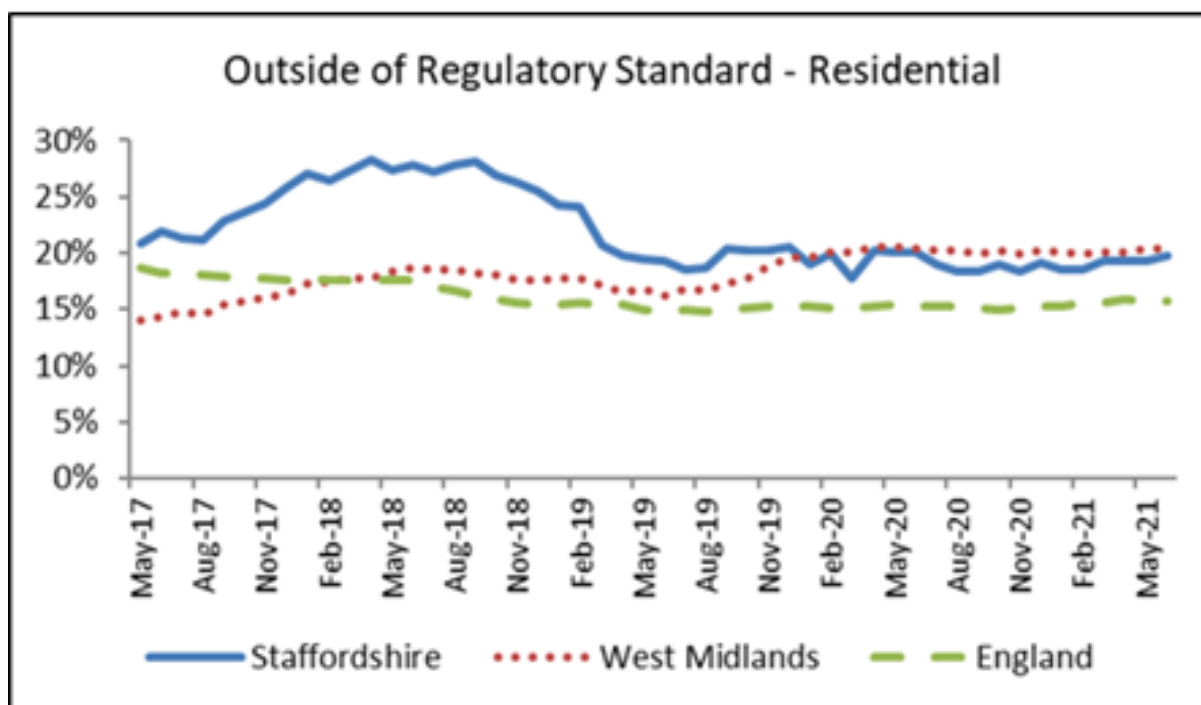
- The provision of accommodation for people who require nursing or personal care is a regulated activity and all providers must be registered with and inspected by the Care Quality Commission (CQC). The CQC rates 77.69% of Staffordshire residential and nursing homes as 'good' or 'outstanding' or has not yet rated the care home. This is in comparison to a West Midlands figure of 78.3% and a England figure of 83.17%. Table 2 below shows the current Staffordshire CQC ratings compared to the West Midlands and England figures.
- There has been an improvement in quality in care homes in Staffordshire over the last 2 years and the gap between the proportion rated 'good' or 'outstanding' compared to national and regional averages has closed as shown in Figure 2.

Table 2: CQC Ratings for Staffordshire, West Midlands and England

CQC rating*	SCC	West Midlands	England
<b>Outstanding</b>	3.19% (8 homes)	2.52%	4.26%
<b>Good</b>	68.92% (173 homes)	71.58%	75.05%
<b>Requires Improvement</b>	20.32% (51 homes)	20.32%	15.57%
<b>Inadequate</b>	1.99% (5 homes)	1.38%	1.24%
<b>No Rating</b>	5.58% (14 homes)	4.2%	3.85%

\*note that CQC data includes 2 additional records to SCC internal intelligence due to one home appearing twice after re-registering, and 1 having since closed but registration not yet removed.

Figure 2: CQC ratings for Staffordshire, West Midlands and England



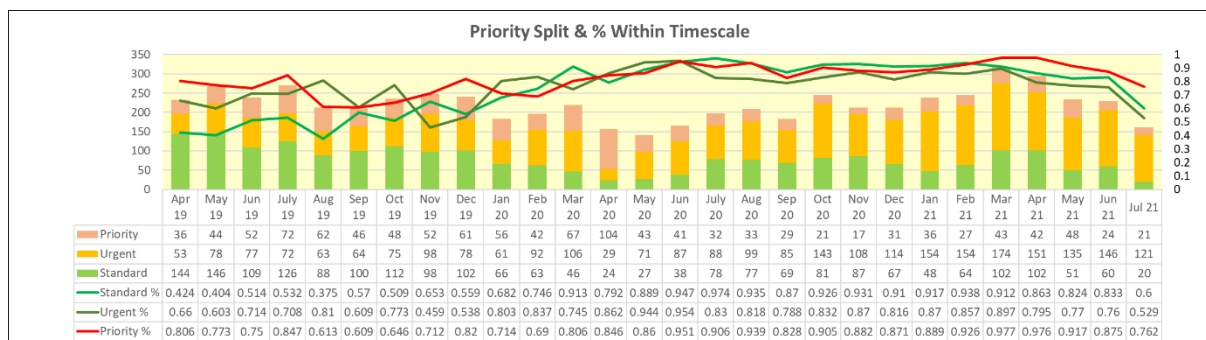
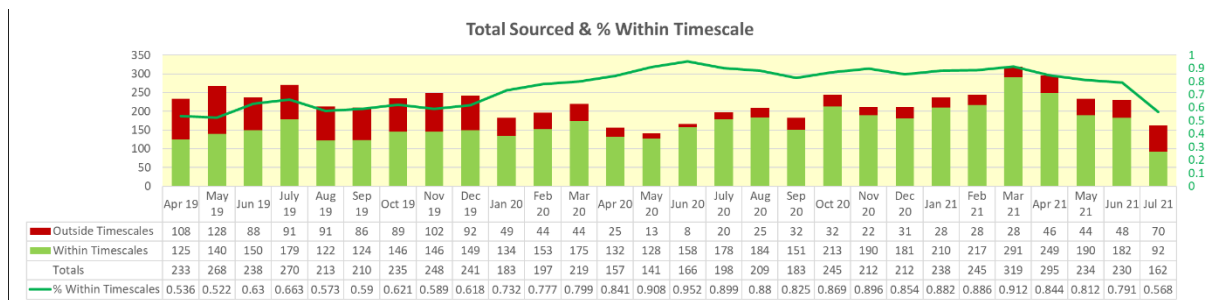
**Access**

7. The sourcing of care home placements is by the Councils brokerage team to the following timescales:
  - a) Priority 1 – sourced within 24 hrs

- b) Urgent – sourced within 7 days
- c) Standard – sourced within 28 days

8. Ensuring timely access to care home placements when required, is measured by the proportion of placements sourced within timescale with a target of 85% overall.
9. The number and proportion of placements sourced within timescale, and by priority are shown in figure 4 below. In March 2021 91% of placements were sourced within timescale. This reduced to 79% in June, and then dipped throughout July in part due to changes required within Care Director to change over from v5 to v6.

Figure 3: Total placements sourced within timescale



## Affordability

10. Current reference rates were calculated in 2018 as a mean of the price of all care home placements at the time, plus and minus 20%, and have been increased by the annual inflation award each year.
11. Current reference rates are no longer sufficiently reflective of the actual cost of care or the price paid by the Council. There is substantial variation in prices in all lots and a relatively small proportion of care home placements within the reference rates for each lot, as shown in Tables 3 and 4:
  - a. Of all current residential placements across all lots less than 50% overall are within the reference rates; of all current nursing placements across all lots less than 70% overall are within the reference rates.
  - b. Only 24% of all residential Learning Disability/ Autistic Spectrum Disorder placements are within the reference rate. This alongside analysis of the

effectiveness of the DPS sourcing of placements indicates that a different approach to securing more complex placements for all cohorts is required and that the current reference rates are not fit for purpose

*Table 3: Percentage of placements within reference rate range*

<b>Lot</b>	<b>Reference rate range</b>	<b>% of placements within reference rates 20/21</b>	<b>% of placements within reference rates Current</b>	<b>Current average price of placements<sup>1</sup></b>
Lot 1 – Residential Older People	£450 - £586	26%	43%	£597*
Lot 2 – Residential Dementia	£454 - £729	19%	11%	£604*
Lot 3 – Residential Physical Disability	£501 - £1,196	33%	47%	£1131
Lot 4 – Residential Learning Disability/ Autistic Spectrum Disorder	£878 - £1,270	15%	24%	£1473*
Lot 5 – Residential Mental Health	£483 - £916	60%	51%	£841*
Lot 6 – Nursing Older People	£473 - £596	12%	29%	£654*
Lot 7 - Nursing Dementia	£473 - £659	25%	25%	£885*
Lot 8 - Nursing Physical Disability / Sensory Impairment	£509 - £1003	100%	43%	£1165
Lot 9 Nursing Learning Disability/ Autistic Spectrum Disorder	£739 - £1570	67%	73%	£1256
Lot 10 – Nursing Mental Health	£537 - £998	17%	46%	£1058

12. There are further variances in price dependent upon the location of the care home as detailed in Table 4.

<sup>1</sup> Note the decision was made for the mean to be calculated on percentiles 10-90 only for the County wide data unless the data count was very low. This is to avoid the data being skewed by any anomaly data that is particularly low or high. Where the data has been calculated on this basis it has been marked with an asterix(\*)



<b>OPPD Residential</b>	37.59	23.21	42.68	25.17	45.24	26.37	45.26	26.48	48.77	29.14
<b>OPPD nursing</b>	34.54	23.07	41.59	27.94	49.04	32.32	44.57	29.41	57.13	41.89
<b>MH Residential</b>	2.86	2.48	3.28	2.41	3.27	2.90	3.59	2.78	3.57	2.85
<b>MH nursing</b>	4.41	3.80	4.57	3.48	4.78	3.75	4.99	3.74	4.79	3.94
<b>LD Residential</b>	32.82	27.44	32.59	25.81	36.90	29.19	38.77	32.31	37.66	35.75
<b>LD Nursing</b>	2.27	1.50	1.94	1.48	1.71	1.32	1.28	1.01	2.22	2.05
<b>Total</b>	<b>114.49</b>	<b>81.51</b>	<b>126.64</b>	<b>86.29</b>	<b>140.95</b>	<b>95.85</b>	<b>138.46</b>	<b>95.74</b>	<b>154.14</b>	<b>115.63</b>

Figure 4a: Average cost of residential placements

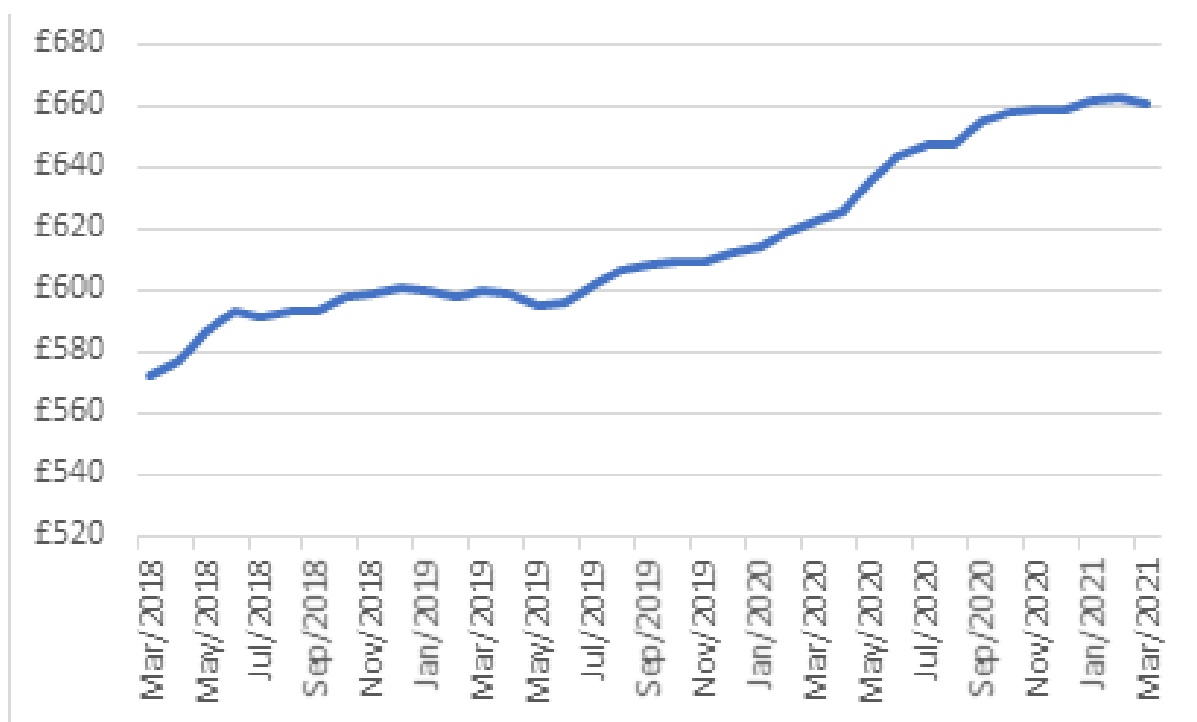


Figure 4b: Average cost of nursing placements

